

Training For What Is BEN-E-LECT?

Hi, my name is _____, and if you have watched the video entitled "Welcome To BEN-E-LECT" then you have already taken the first step toward reducing your health care costs without reducing your benefits.

I encourage you to watch this video entitled "What Is BEN-E-LECT?" as well as our two videos called "Why It Works" and "How It Works" to gain a complete understanding of BEN-E-LECT and our plans.

So, let's get started, What Is BEN-E-LECT?

BEN-E-LECT is a Third Party Administrator, often referred to as a TPA, and our business is helping independent brokers show their clients and prospects how to reduce the cost of their group medical plans without reducing benefits.

Since enrolling its first small Employer in 1996, BEN-E-LECT has helped thousands of Employers reduce the cost of their group medical plans, while maintaining or improving benefits.

BEN-E-LECT has two customers.

- First, you, the Employer trying to provide the best benefits possible for your Employees, and
- Second, the Employer's Broker who is working hard to assist the Employer in providing those benefits.

Our job is simple, we work for you.

BEN-E-LECT was the first TPA in the country to create Employer Driven Benefits. Our Employer Driven Health Plans™ put Employers in the driver's seat when it comes to the benefits Employers provide their Employees. BEN-E-LECT's experienced staff can guide you through our products and services.

Healthcare costs have been increasing by double digits for the past tens years. Isn't it time that you stop that trend and take control of your benefit plan cost?

We look forward to the opportunity to earn your business and your trust.

Thank You.